



COMPANY PROFILE



About PROXC Consulting

Introduction

PROXC is a key regional player in the business consulting and advisory services field within the Europe, Middle East & Africa regions; bridging gaps between the region management approach and its Western counterpart.

PROXC Consulting operates within three main divisions:

- Advisory & Assurance Services
- Project Management
- Business Resilience

All divisions serve a wide range of local, regional, and multinational clients in the region and are recognized as market leaders in multiple business areas.

Our daily challenges are acquiring the most up-to-date knowledge in different management functions as well as an up-to-date knowledge of the latest technologies and utilizing this knowledge to maximize the value-added services to our clients.

Persistently working toward continuous improvement, and stretching our potential, we have succeeded in developing models and tools that serve to identify our clients' specific requirements and address them most effectively and efficiently. We believe that this represents our main competitive edge, and as such we strive to constantly upgrade and fine-tune these methodologies to remain in line with local and regional business environments.



PROXC Services Domains



Why PROXC

We believe that our client's success is our success; we believe in professionalism, and we consistently maintain high standards for service and consultants to be always able to bring the best team of senior consultants to bear on every single project.

We understand our clients' business needs, we comprehend their business-specific language. We live the way they live. We help enterprises explore extraordinary opportunities, manage and sustain growth, and maximize revenue.

Save 40 % of your project schedule before you start!!

Through our diverged geographical presence, and as we operate in two different continents with two different time zones; our consultants are there for you 56 hours/ week while most service providers normally operate only 40 hours/ week.

Multilingual Consultants

Our multilingual consultants are a definite asset in communicating with the project stakeholders; minimizing the gap that usually occurs due to language and culture barriers.

Middle East experience

Our consultants have proven experience in executing different projects in organizations in the Middle East.

World Class Project Management

PROXC Consulting outsources experienced Project Managers to many worldwide elite enterprises. Experience our Project Management Services that shall be embedded in our proposed services.



Advisory & Assurance Services

Whether it's protecting business, creating efficiencies, or driving growth, our clients have a full suite of tailored solutions and a team that partners at every stage, ready to roll up their sleeves and tackle challenges. So our clients can stay focused on the future – today. Our teams take the time to understand what matters most to our clients, and then work seamlessly across our firm and the globe to uncover fresh ideas and design modern, efficient solutions that make things simple.

We translate an enterprise's strategic objectives and vision into a realizable blueprint for business and IT change. We help organizations develop their digital transformation, working closely with business and IT to understand the business drivers and vision and how this needs to be reflected in the Enterprise Architecture. We work collaboratively with key stakeholders to understand their business and technology challenges from which the digital transformation can be derived.

Our advisory services include:

- Digital Transformation Advisory
- Enterprise Data Management & Governance
- Governance, Risk & Compliance (GRC)
- Information Security Management
- Data Privacy & Protection
- IT Audit/Assessment
- Technical writings



Project Management

Projects are temporary activities designed to deliver unique goals and business objectives, with project teams released to their operational roles at project completion. With less focus on project management skills development, enterprises may end up with low-quality, over-budget, and unsuccessful projects.

Project management success requires discipline at both the individual and organizational levels. As project management experts, we understand how hard it can be to change behaviors. We will work with you to solidify the adoption of your process and build the discipline that will guarantee your long-term success.

With a varied background in project implementations, we provide temporary project management resources to meet the needs of any contract length. Through our experienced certified project managers, we supplement project teams with:

- Leadership and planning necessary for successful project completion and closure
- Coaching of individual project managers, their teams, and/or their managers
- Planning and then supporting the execution of an organizational change program
- Acting as external “Project Management Office” to audit projects, assess risks, enforce compliance, and coach enterprise PMO team during this transition period



Business Resilience

While enterprises may not be able to control interruption events, we help in controlling the impact it has on the business. **PROXC** works closely with companies to identify risk and limit its impact. We offer solutions and tools — and answers to real-world challenges — in critical areas of exposure:

🔗 **Business Continuity Management.**

PROXC assists enterprises in building their Business Continuity Management [BCM] framework; coaching in identifying, prioritizing, and managing enterprise risks; leading to achievable strategic objectives and keeping business on track.

Only with an industry-specific, practical, executable, and periodically tested *Business Continuity Plan*, enterprises should be able to identify the business vulnerabilities and prepare the proper actions to mitigate the impact of any interruption. Building an efficient and effective *Disaster Recovery Plan* identifies the fastest, and minimal course of action so that they can get back to “business as usual” should an incident occur.

🔗 **Human Assets**

We make sure your safety and ergonomic programs are decreasing incidents significantly; helping you protect your most valuable asset: your people.

🔗 **Claims and Litigation Support**

We help you conduct financial investigations and extract, authenticate, and preserve digital information. We help resolve insured — and uninsured — losses and resolve virtually any kind of dispute.



Business Continuity Management Training

To expand outreach efforts and services, PROXC is representing DRI International for the United Kingdom, Middle East, and Africa regions; to achieve goals that we believe are important in improving our clients' business performance. The goal of this collaborative effort is to a better world-class quality of service to our clients.

DRI International certifications are recognized worldwide as the professional credential in Business Continuity Management. PROXC Consulting and DRI International share common goals, objectives, and dedication to business improvement within the region

DRI International is well recognized with:

- Certified individuals in over 95 Countries
- Conducts training courses in over 45 countries
- More individuals choose to maintain their certification through DRI International than all other organizations in our industry combined (Over 6,500 individuals)
- DRI International certifies individuals in English, Spanish, French, Japanese, and Mandarin.



How we do business

Our core business – Business Continuity Management – makes a valuable contribution to society. For many people, our advisory services are, quite literally, life-saving. Corporate responsibility defines how we achieve our goals. The way we conduct our business affects our relationship with groups such as:

- Major Enterprises that use our services including mission-critical companies
- Their employees whom they trust for their life and money
- Their Clients who are in continuous need of their products and services
- Governments that regulate their industries

Our reputation with these people and the trust they place in our services is critical to our business. But our pride in what we do does not mean we can ignore the critical need for continuous development, enhancement, and improvement of our services.

Ethics

By demonstrating to stakeholders that we meet high ethical standards in all aspects of our work, and that we are committed to helping address challenges, we can maintain their support. Our reputation, the standards we operate to, and our employment practices also affect our ability to attract, retain, and motivate the best people.



Our Clients

Almost every company has something about client focus in its mission statement. The larger the service organization, the more executives tend to insulate themselves from clients. Some rely on client-satisfaction surveys and focus groups. Others simply assume that clients are just like them! These kinds of service companies end up delivering services that suit them, not their clients.

Well, we do not ...!

We understand that our clients work in all sorts of business sectors and industries and may be senior managers, middle management, or junior staff members. They have different business goals, with different needs, and even their cultures and their business environments might be different.

Despite these differences, they share several common goals. They may wish to develop a competitive edge to maintain their business growth in increasingly competitive work environments.

- Achieve business goals to have the minimum impact for Interruptions
- Better nurture their staff to achieve their highest performance levels
- Make an immediate, measurable, and lasting difference in their enterprise
- Improve their project management skills and relationships
- Solve problems more effectively and be solution-focused

J.P.Morgan
Asset Management

GROHE

CINPOR

Capgemini
CONSULTING.TECHNOLOGY.OUTSOURCING

Bank Audi
Audi Saradar Group

Xceed

UNODC
United Nations Office on Drugs and Crime

57357
مستشفى سرطان الأطفال - مصر
Children's Cancer Hospital Egypt (CCH)

اتصالات
etisalat

موبايلي
mobily

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